

## Christmas Goal Calculator

**Note:** You only need to change the values for your own situation. The example given is for someone who wants to earn \$1,500 in 6 weeks

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Money I want for Christmas (A)

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Average sales per party are  
*(use your company party average, or your own if you have been  
in business for awhile. Sales may be higher at this time of year)*

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My commission from that will be (B)  
*(work this out based on your company reward scheme)*

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My costs will be Host Gift  
Literature  
Other  
*(costs may be slightly higher at Christmas as  
you buy extra gifts for guests etc)*  
Total (C)

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Per party net profit (B-C=D)

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Number of parties I need to do (A÷D=E)

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Weeks until I finish work for Christmas (F) \_\_\_\_\_ weeks

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Parties needed per week (E÷F)

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